

AGENDA

PLEASE VISIT OUR EXPO VENDORS THROUGHOUT THE DAY.
PROGRAM SCHEDULE SUBJECT TO CHANGE.

- 7:45am** **REGISTRATION / NETWORKING BREAKFAST / EXPO OPEN**
- 8:00am** **LAW OF AGENCY -
1 HOUR CONTINUING
EDUCATION (NEW YORK)** **Leon P. Cameron, Esq.**, Hudson Gateway Association of REALTORS®, Inc. (HGAR)
- 9:00am** **WELCOME** **Ron Molcho**, American Homes Group
Allan “Dutch” Dechert, National Association of REALTORS®
- 9:25am** **DEVELOPMENT FEATURES
THAT ATTRACT
GLOBAL BUYERS** **MODERATOR Amanda Farinacci**, NY1 News
Andrea Berenfeld, Lennar International
Michael Cobb, ECI Development
Phillip A. Gesue, Strategic Capital
Steve Maggi, Esq., SMA Law Firm
Javier Montero, Mayakoba Residences
Gabe Pasquale, Landsea Holdings Corporation
Bernard Werner, Metropica Development LLC
- 10:40am** **KEYNOTE** **Paul Boomsma**, Leading Real Estate Companies of the World®
- 11:15am
- 1pm** **LUNCH AVAILABLE**
- 11:25am** **A BROKERS’ PERSPECTIVE:
RULES OF INTERNATIONAL
ENGAGEMENT** **MODERATOR Chris Meyers**, Houlihan Lawrence
Maria Babaev, The Maria Babaev Team at Douglas Elliman Real Estate
Kellee Buhler, Compass
Faith Hope Consolo, Douglas Elliman Real Estate
Nikki Field, Sotheby’s International Realty
Anne Miller, RE/MAX
Lana Plat, Improve Action Realty, Inc.
Vanessa Saunders, Global Property Systems (GPS)
- 12:30pm** **ORGANIZED REAL ESTATE
ACROSS THE GLOBE** **MODERATOR Susan Merdinger Greenfield**, Brown Harris Stevens Residential Sales, LLC
Marsha Collins-Mroz, HomeSmart Connect; Sun Realty
Gabrielle DiBianco, Higgins Group Christie’s International Real Estate
Delmy Economos, Century 21 Affiliated
Larissa Ortiz, Global Properties Realty & Investments, LLC
- 1:30pm** **SOCIAL MEDIA, MOBILE APPS
AND DIGITAL MARKETING
FOR GLOBAL REALTORS** **Nobu Hata**, National Association of REALTORS®
- 2:30pm** **GLOBAL MILLENNIALS:
THEIR ROLE, THEIR VIEW,
THEIR FUTURE NEEDS** **MODERATOR Dr. Lee Davenport**, Learn with Lee
Danny Hertzberg, The Jills® Group
Hillary Hertzberg, The Jills® Group
Angie Lee, BLOC Residential Corporation
Jarrold Guy Randolph, Bespoke Global Property Group
- 3:30pm** **INTERNATIONAL
TRENDS AND
OPPORTUNITIES** **MODERATOR Michael Miedler**, Century 21 Real Estate
Craig Hogan, Coldwell Banker Real Estate, LLC
Chris Kervandjian, Century 21 Real Estate LLC
Michael Valdes, Sotheby’s International Realty
- 4:45pm** **GLOBAL IS WITHIN
YOUR REACH** **Dorothy Botsoe**, Dorothy Jensen Realty, Inc.
- 5:00pm** **COCKTAIL RECEPTION**